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Blueprint for building IXP

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Serbian Open eXchange

What is needed for the IXP ?

- Hardware
- Software
- Staff
- Customers
- Government support
- Network monitoring & Safety
- CDNs
- Services
- Carrier relations
- Help from other IXPs at the beginning



1. L2 Switch

48ports x 10Gbps preferred



• \$10.000+(unless it is a bare metal / whiteswitch)

2. Route Server hardware

- It does not have to be as powerful as one might think (SOX in the first year = 2 virtual machines)
- \$3000 (Dual Xeon + brand name server)

3. Space for hosting the hardware

• 2-4 RU for start (later, much, much more ...)



Big (ongoing) debate over the Route Server software:

- 1. Quagga
- Old solution for route servers.
- Old style CLI (similar to configuring of a CISCO router).
- Issues with scalability and stability.

2. Bird

- New solution for route servers.
- CLI only for monitoring. Configuring by editing conf. file
- "Programming" RS rather then "configuring" RS.



3. IXP manager (https://github.com/inex/IXP-Manager)

- Allows automated management of customers prefixes, integrated SFLOW statistics, web interface.
- Good software to install when starting the IXP. Migration to it at the later stages of expansion is very hard.

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4. Custom software

- Extremely important to develop solutions that are automated and not "human dependent" (some problems need to be addressed quicker then a person can react).
- In-house solutions (some things need to be adapted to actual conditions of the given IXP).
- In-house solutions should be developed only for specific needs and only after the detailed search of the existing solutions.
- IXP manager has (over time) integrated several custom solutions in to it's program code.



"How many employees does IXP need ?"

1-3 Financially viable (even at the start)

- Inability to maintain 24/7 NOC
- IXP is more equipment dependent then people dependent.
- 5+ Financially viable only if the IXP has grown to provide more services then a mere IXP
- Ability to maintain quality in customer support and quick reaction time to emergencies (24/7 NOC)



- Most important and the most problematic asset.
- Large ISP-s don't see the reason to join IXP => need to be persuaded to join IXP.
- Large ISP-s expect to be paid for their service not to pay for a service.
- Small ISP-s are eager to join IXP but sometimes don't have funds to pay for capacity to connect to an IXP.
- The balanced pricing to customers is the key to success of the IXP



Customer relations

- IXP ISP relations can be very problematic (who-needs who-more, who is giving who traffic)
- IXP hosting providers relations can be highly problematic ("we are giving you traffic to sell to other ISP-s")
- ISP ISP relations are by definition problematic (more then one horror story of ISPs exchanging traffic over AMS-IX – while located in the same building).



Government support

- Extremely important to IXP when it is the first IXP in that country/region.
- "Keeping local traffic local" is not just important to the telecom providers but to the government.
- Local IXP solves a lot of issues of important / confidential traffic between firms / government agencies "running around the world" before reaching it's destination.
- Local government should <u>strongly</u> suggest participation in the local IXP.



- GGC, Akamai etc. are important generator of traffic for the IXP.
- Conditions for acquiring one of the major CDN-s (large number of customers - for example) can be hard to satisfy by a new IXP.
- Small CDN node can be underused if there is a larger one in the network of the large ISP.
- Large CDN node can cause problem for the IXP because it is the preferred choice for the CDN algorithm – now the CDN-s of IXP customers are underused.



- Proper operation of the IXP is highly dependent on good monitoring of the network status.
- SNMP collectors and graph tools as the valuable asset in prevention and detection of potential problems.







 Programs like Cacti can send e-mail / SMS alarms to network administrators in case of problems or even warnings before problem manifests itself fully.

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🖓 🖸 📊 🧥 RTR PALATA - Traffic - team0.681 B-IX-regional IN		38 High/Low	5 Minutes	N/A	Every Hour	-/1024	-/256	N/A	183,665,031.6087	no	Enabled
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🖓 🗿 📊 🔥 SRV SOX-3 - Ukupan broj BGP ruta [snmp_oid]		17 High/Low	5 Minutes	N/A	Every Hour	-/180000	-/150000	N/A	359723	no	Enabled
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🖓 🖸 📊 🔥 Palata x650 - 1:23 SOFIJA (IN)		31 High/Low	5 Minutes	N/A	Every Hour	-/10240	-/1024	N/A	625,273,303.75	no	Enabled
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Palata x650 - Google Telenor (IN)		28 High/Low	5 Minutes	N/A	Every Hour	-/1024	-/512	N/A	480,389,585.6533	no	Disabled
Palata x650 - Google Telenor (OUT)		29 High/Low	5 Minutes	N/A	Every Hour	-/1024	-/512	N/A	51, 521, 684, 1567	no	Disabled
RTR PALATA - Traffic - team0.44 OMN-IX OUT		41 High/Low	5 Minutes	N/A	Every Hour	-/1024	-/512	N/A	6,381,151.0134	no	Disabled
D D A Palata Cisco4948 - 5 Minute CPU		32 High/Low	5 Minutes	N/A	Every Hour	30/-	40/-	N/A	9	no	Enabled
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- SFLOW collector as "eyes and ears" of the network monitoring.
- Good SFLOW analyses is the most important information in directing the further IXP expansions and activation of new connections.





• Quick SFLOW analyses can point not only to the link but also the origin AS of the problematic traffic (DDoS attack for example).





- Large capacity network of the IXP is the magnet for multitude attempts for the DDoS and similar type of attacks.
- Prevention and mitigation of the DDoS should be initiated both on the client side and by the features of the route server of the IXP (BGP community activated black hole routing of the DDoS).
- Non malicious mistakes in configuration and poor understanding of BGP can be just as dangerous as purposeful and malicious attacks ("whole BGP table announcement").



Primary:

- IXP is primary the BGP peering service.
- Exchange of traffic between customers.

"Extended services"

- Private VLAN / Secure VLAN between customers.
- DNS, NTP, Distribution of video streaming / TV channels.

Multiservice exchange

• Long term goal: Migration of IXP to *multiservice exchange* with ability to exchange of TV/Audio/Video streams, telephone traffic and private communications between customers.



- Important thing when IXP starts to expand/grow.
- Good international links and connection to other IXP-s can generate large amount of traffic and high quality – low latency links to major telecom players.
- Bed choice of connection points or poorly chosen / expensively paid links with small traffic can financially break the IXP.
- Back-to-back / bilateral agreements can be a good way to interconnect with regional carriers.
- Most important thing strong international link is needed for the IXP (mainly for cash server servicing).



- Growth of the IXP is primarily customer driven.
- There are different types of IXP-s:
- 1. There are IXPs with limited scope of services / number of customers.
 - Good example would be the Toulouse-IXP that is connecting technological firms of Toulouse (FRA).

- They are only connecting fixed number of geographically located ASs

- They don't grow – because they don't need to grow.



2. Some IXP-s remain tied to a single (or couple) POP.

- They expect customers to "come to them".
- Low costs of maintenance
- Lot of financial pressure on ISPs.
- Lingering problem of dependence on the single DC services.
- Limited number of capacity providers to a single DC.
- Growth is limited by the ability of its customers to connect to the DC.



- 3. Some IXP-s remain local places of Internet exchange.
 - Good example is VIX
 - They are located in major DCs of the "targeted" geographical location (Vienna).
 - They stay away from opening POP-s in other countries/ regions/cities.
 - They do expect customers to "come to them" but are at the same time present in all of the relevant DCs of the region
 - Growth is limited by the number of ISP-s of the region.22



4. Some IXP-s "go to the customers"

- Good example is SOX (at its beginning)
- SOX had the POP in every major DC in Belgrade !
- Easier for the customers.
- Problem with scaling of the backbone network of the IXP.
- Problem with maintenance and leasing of the capacities that are connecting the POP-s (redundancy routes, MSTP, scaling of links etc.)

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Expansion of the IXP

5. Some IXP-s "go abroad"

- They have presence in all of the DCs of the targeted region (for SOX Belgrade).
- They have international presence / POPs in major DC of the wider geographical region (SEE for example)
- They have links to major IXPs (in case of SOX NetIX, VIX, OMNIX, B-IX, AMS-IX …)
- Business model that is very risky and needs to be planed and implemented very carefully



- 6. Some IXP-s rival the large capacity / DC / Hosting providers
 - Good example is NetIX / Nettera.
 - They have international presence / POPs / in major DC of the wider geographical region (SEE for example)
 - They own high capacity links to major IXPs (VIX, OMNIX, B-IX, AMS-IX ...)
 - Business model that is very risky and needs to be planed and implemented very carefully



- Most important thing for the growth is the amount of traffic that IXP can offer to it's customers.
 - The CDNs can give IXP a major "boost in traffic".
 - Gaming companies (EA, Riot Games, Capcom ...) are also the large traffic generators.
 - Connection to other IXP-s can bring a very positive results both IXP and it's members (more on that – on the round table).



• Having DNS root servers hosted in the IXP network can significantly accelerates Internet communication.





- **Communication**... with partners and customers in order to understand their needs and anticipate future steps (SDN, CDN, NTP, Security)
- Collaboration... with Internet giants, Internet associations, technology innovators, government entities
- Cooperation... with similar companies, learning from their experience
- No man or a company is an island! 3C is for success



- Important for the growth is the cooperation and help of international organizations (RIPE, RIPE NCC, ISOC)
- EuroIX the organization of IXP-s of Europe
- Most of the things that are needed for building, maintaining and expanding IXP - is specific for the individual IXP. Consequence ?

There is no universal solution !



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